

## Sales Executive

RFNOW Inc. is seeking applications from motivated individuals to join our team as a **Sales Executive**.

This is an opportunity to work in a growing organization leading a team that will have great variety in their day to day duties.

RFNOW Inc. is a successful, dynamic organization with advancement opportunities to grow and specialize in a number of areas within the field of technology including: broadband wireless communication, fibre optics, network architecture/maintenance, and IP telephony services.

### Sales Executive Job Responsibilities:

Build business by identifying prospects and selling products and services; while maintaining relationships with clients.

### Sales Executive Job Duties:

- Enhances organizational accomplishments and staff competence by planning and delivery of solutions; answering technical and procedural questions for less experienced team members; teaching improved processes; mentoring team members.
- Develop business opportunities by identifying prospects and researching and analyzing sales options.
- Sell products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
- Prepare management reports by collecting, analyzing, and summarizing information.
- Maintains quality service by establishing and enforcing organization standards.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies.



TF: 1-866-887-3669  
www.rfnow.com

### **Sales Executive Skills and Qualifications:**

Presentation Skills, Client Relationships, Emphasizing Excellence, Energy Level, Negotiation, Prospecting Skills, Meeting Sales Goals, Creativity, Sales Planning, Independence, Motivation for Sales

If interested, please contact Chris Kennedy (204-748-4842) for more information or forward resumes detailing your qualifications to [careers@rfnow.com](mailto:careers@rfnow.com).

### **About RFNOW Inc.**

*RFNOW Inc. is a successful, dynamic organization with opportunities to grow and specialize in a number of areas within the field of technology and construction including broadband wireless communication, fibre optics, network architecture/maintenance, directional drilling, cable plowing, line locating, tower building, residential and commercial service connections, and heavy equipment operation and maintenance. Learn more at [rfnow.com](http://rfnow.com).*

> Contact us to learn more about **rewarding career opportunities!**

| FOLLOW US

